

CONFIDENTIAL UNTIL 1/12/2022					
UI Standard Service RFP102021, Bidding Workbook					
UI Standard Service Tranche	Tranche Definition	Peak \$/MWh	Off Peak \$/MWh	Total \$/MWh	Total \$
UI SS Tranche 1	January 1, 2022 through June 30, 2022 - 10% of the SS TOTAL load	\$ 153.59	\$ 154.95	\$ 154.60	\$ 16,804,078.40
UI SS Tranche 5	July 1, 2022 through December 31, 2022 - 10% of the SS TOTAL load	\$ 98.82	\$ 99.07	\$ 99.00	\$ 12,061,749.36
UI SS Tranche 6	July 1, 2022 through December 31, 2022 - 10% of the SS TOTAL load	\$ -	\$ -	\$ -	\$ -
UI SS Tranche 7	July 1, 2022 through December 31, 2022 - 10% of the SS TOTAL load	\$ -	\$ -	\$ -	\$ -
Total				\$	28,865,827.76
Bidder and Bid Identification					
Bidder "B"					
Scenario A - Bidder "B"					
Bidder "B" Linked					
Please select accordingly from the Drop Down List in the next cell		Yes this bid is Linked			
If "Yes this bid is linked" is chosen from the Drop Down List in the box above, the Tranches in this workbook must be purchased as a package. Linked Bids must be submitted in a separate, stand-alone Workbook that only contains pricing for Tranches that are part of the Linked package (i.e. do not combine Linked and Unlinked pricing in the same Workbook). Linkage may not cross over between Standard Service and Last Resort Service Bids. If the cell above does not say "Yes this bid is linked," UI can purchase any individual Tranche in this Workbook.					
Negative Contingent Bid. If the linked bid offerings for Tranches 1 & 5 from this workbook are accepted, alternative bids for Tranches 1 & 5 submitted in "Bidder B - Nextera Energy Marketing LLC_UI_SS_Bidder_workbook_RFP10122021 10_8_2021_1.xlsx" (unlinked workbook) will be withdrawn. Zero values in this workbook represent no bid. Below are the possible outcomes: -If no linked bid is accepted, any of the bids in unlinked workbook for Tranches 1, 5, 6, and 7 can individually be accepted. -If the linked bid is accepted for Tranches 1 & 5, only unlinked bids for Tranches 6 and 7 from the unlinked workbook can individually be accepted.					
Additional Instructions:					
1. DO NOT USE SAMPLE BIDDER WORKBOOK FROM RFP DOCUMENTS TO SUBMIT BIDS. Use Official Bidder Workbook with your unique alpha-numeric identifier provided by UI. Price quotes provided in any other format will not be accepted.					
2. Modify yellow cells only. Make no changes in other cells.					
3. Do not enter pricing on this page. Pricing on this page populates automatically. Enter pricing in tabs for each Tranche in this Workbook. Workbook rounds prices to nearest \$.01/MWh.					
4. For any Tranche quoted, make sure prices are populated for every month, each customer class and for both peak and off peak periods. However, prices do not have to vary on this basis (i.e. suppliers are not obligated to differentiate pricing between customer classes, month or time of use).					
5. Submit multiple notebooks as desired, but any Tranche contained in a workbook will be viewed as a "stand-alone," independent Bid unless "Bid Linkage" or "Negative Contingency" is specified.					
6. Quantities in "Bidding_Load" worksheet are the product of hourly total UI load (including customers taking generation service from entities other than UI) for 09/1/2020 - 08/31/2021, times the August 2021 migration percentages (percentage of customers in each Customer Class taking generation service from UI).					
7. Quantities provided in Bidding_Load worksheet in this file represent total UI Standard Service load. Quantities show for each Tranche are 10% of these quantities.					
8. Suppliers are responsible for serving the awarded portion of actual Standard Service load, irrespective of the quantities in this table. Quantities in workbook are for bid evaluation purposes only and are not relevant to contractual service obligations. Actual load will differ from these quantities.					

Bidder "B"					
UI SS TOTAL Bidding Load	ON PEAK MWh TOTAL quantities for evaluation				
Month	Small_CI	Large_CI	Residential	StreetLight	Total
January	12,778	1,540	38,467	-	52,785
February	12,833	1,592	34,740	-	49,165
March	13,432	1,660	30,548	-	45,640
April	11,871	1,566	24,188	-	37,625
May	11,827	1,742	23,417	-	36,986
June	17,467	2,134	40,393	-	59,994
July	18,267	2,109	51,774	-	72,150
August	18,989	2,167	56,268	-	77,424
September	15,071	1,934	36,912	-	53,917
October	13,671	1,755	26,856	-	42,282
November	12,454	1,762	28,086	-	42,302
December	14,013	1,830	39,683	-	55,526
Total On Peak	172,673	21,791	431,332	-	625,796
OFF PEAK MWh TOTAL quantities for evaluation					
Month	Small_CI	Large_CI	Residential	StreetLight	Total
January	30,222	4,718	122,153	1,238	158,331
February	28,488	4,583	104,088	1,055	138,214
March	28,300	4,691	98,038	1,001	132,030
April	24,986	4,573	81,648	832	112,039
May	27,972	5,330	81,308	729	115,339
June	32,949	5,703	109,439	708	148,799
July	34,787	5,840	131,785	653	173,065
August	35,467	5,834	144,439	577	186,317
September	27,345	4,991	101,657	1,091	135,084
October	27,673	4,893	84,374	1,285	118,225
November	27,245	5,063	83,681	1,484	117,473
December	29,794	5,001	108,333	1,475	144,603
Total Off Peak	355,228	61,220	1,250,943	12,128	1,679,519
Total	527,901	83,011	1,682,275	12,128	2,305,315

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UI SS Tranche 1													
January 1, 2022 through June 30, 2022 - 10% of the SS TOTAL load													
PEAK MWh					On Peak Bid Price Per MWh (\$/MWh)				Peak Bid Price Times MWh (\$/MWh)				
Month	Small C&I	Large C&I	Residential	Street Lights	Small C&I	Large C&I	Residential	Street Lights	Small C&I	Large C&I	Residential	Street Lights	Total
January-2022	1,278	154	3,847	-	\$ 233.27	\$ 233.27	\$ 233.27	N/A	\$ 298,072.41	\$ 35,923.58	\$ 897,319.71	N/A	\$ 1,231,315.70
February-2022	1,283	159	3,474	-	\$ 229.55	\$ 229.55	\$ 229.55	N/A	\$ 294,581.52	\$ 36,544.36	\$ 797,456.70	N/A	\$ 1,128,582.58
March-2022	1,343	166	3,055	-	\$ 155.77	\$ 155.77	\$ 155.77	N/A	\$ 209,230.26	\$ 25,857.82	\$ 475,846.20	N/A	\$ 710,934.28
April-2022	1,187	157	2,419	-	\$ 106.26	\$ 106.26	\$ 106.26	N/A	\$ 126,141.25	\$ 16,640.32	\$ 257,021.69	N/A	\$ 399,803.26
May-2022	1,183	174	2,342	-	\$ 91.00	\$ 91.00	\$ 91.00	N/A	\$ 107,625.70	\$ 15,852.20	\$ 213,094.70	N/A	\$ 336,572.60
June-2022	1,747	213	4,039	-	\$ 87.84	\$ 87.84	\$ 87.84	N/A	\$ 153,430.13	\$ 18,745.06	\$ 354,812.11	N/A	\$ 526,987.30
Totals	8,021	1,023	19,175	-					\$ 1,189,081.27	\$ 149,563.34	\$ 2,995,551.11	N/A	\$ 4,334,195.72
Total Peak MWh	28,220												
OFF PEAK MWh					Off Peak Bid Price Per MWh (\$/MWh)				Off Peak Bid Price Times MWh (\$/MWh)				
Month	Small C&I	Large C&I	Residential	Street Lights	Small C&I	Large C&I	Residential	Street Lights	Small C&I	Large C&I	Residential	Street Lights	Total
January-2022	3,022	472	12,215	124	\$ 233.27	\$ 233.27	\$ 233.27	\$ 233.27	\$ 704,988.59	\$ 110,056.79	\$ 2,849,463.03	\$ 28,878.83	\$ 3,693,387.24
February-2022	2,849	458	10,409	106	\$ 229.55	\$ 229.55	\$ 229.55	\$ 229.55	\$ 653,942.04	\$ 105,202.77	\$ 2,389,340.04	\$ 24,217.53	\$ 3,172,702.38
March-2022	2,830	469	9,804	100	\$ 155.77	\$ 155.77	\$ 155.77	\$ 155.77	\$ 440,829.10	\$ 73,071.71	\$ 1,527,137.93	\$ 15,592.58	\$ 2,056,631.32
April-2022	2,499	457	8,165	83	\$ 106.26	\$ 106.26	\$ 106.26	\$ 106.26	\$ 265,501.24	\$ 48,592.70	\$ 867,591.65	\$ 8,840.83	\$ 1,190,526.42
May-2022	2,797	533	8,131	73	\$ 91.00	\$ 91.00	\$ 91.00	\$ 91.00	\$ 254,545.20	\$ 48,503.00	\$ 739,902.80	\$ 6,633.90	\$ 1,049,584.90
June-2022	3,295	570	10,944	71	\$ 87.84	\$ 87.84	\$ 87.84	\$ 87.84	\$ 289,424.02	\$ 50,095.15	\$ 961,312.18	\$ 6,219.07	\$ 1,307,050.42
Totals	17,292	2,960	59,667	556					\$ 2,609,230.19	\$ 435,522.12	\$ 9,334,747.63	\$ 90,382.74	\$ 12,469,882.68
Total Off Peak MWh	80,475												
UI SS Tranche 1		Total \$'s	\$/MWh	Bidder Identification					Bidder Identification				
Total Peak Bid		\$ 4,334,195.72	\$ 153.59	Scenario A - Bidder "B" If "Yes this bid is linked" is chosen from the Drop Down List in the box above, the Tranches in this workbook must be purchased as a January 1, 2022 through June 30, 2022 - 10% of the SS TOTAL load					Scenario A - Bidder "B" If "Yes this bid is linked" is chosen from the Drop Down List in the box above, the Tranches in this workbook must be purchased as a January 1, 2022 through June 30, 2022 - 10% of the SS TOTAL load				
Total Off Peak Bid		\$ 12,469,882.68	\$ 154.95										
Total bid		\$ 16,804,078.40	\$ 154.60										
Total MWh		108,695											

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UI SS Tranche 5					July 1, 2022 through December 31, 2022 - 10% of the SS TOTAL load									
Month	PEAK MWh				On Peak Bid Price Per MWh (\$/MWh)				Peak Bid Price Times MWh (\$/MWh)				Total	
	Small C&I	Large C&I	Residential	Street Lights	Small C&I	Large C&I	Residential	Street Lights	Small C&I	Large C&I	Residential	Street Lights		
July-2022	1,827	211	5,177	-	\$ 92.39	\$ 92.39	\$ 92.39	N/A	\$ 168,768.81	\$ 19,485.05	\$ 478,339.99	N/A	\$ 666,593.85	
August-2022	1,899	217	5,627	-	\$ 93.03	\$ 93.03	\$ 93.03	N/A	\$ 176,654.67	\$ 20,159.60	\$ 523,461.20	N/A	\$ 720,275.47	
September-2022	1,507	193	3,691	-	\$ 86.28	\$ 86.28	\$ 86.28	N/A	\$ 130,032.59	\$ 16,686.55	\$ 318,476.74	N/A	\$ 465,195.88	
October-2022	1,367	176	2,686	-	\$ 88.47	\$ 88.47	\$ 88.47	N/A	\$ 120,947.34	\$ 15,526.49	\$ 237,595.03	N/A	\$ 374,068.86	
November-2022	1,245	176	2,809	-	\$ 105.10	\$ 105.10	\$ 105.10	N/A	\$ 130,891.54	\$ 18,518.62	\$ 295,183.86	N/A	\$ 444,594.02	
December-2022	1,401	183	3,968	-	\$ 130.55	\$ 130.55	\$ 130.55	N/A	\$ 182,939.72	\$ 23,890.65	\$ 518,061.57	N/A	\$ 724,891.94	
Totals	9,247	1,156	23,958	-					\$ 910,234.67	\$ 114,266.96	\$ 2,371,118.39	N/A	\$ 3,395,620.02	
Total Peak MWh	34,360													
Month	OFF PEAK MWh				Off Peak Bid Price Per MWh (\$/MWh)				Off Peak Bid Price Times MWh (\$/MWh)				Total	
	Small C&I	Large C&I	Residential	Street Lights	Small C&I	Large C&I	Residential	Street Lights	Small C&I	Large C&I	Residential	Street Lights		
July-2022	3,479	584	13,179	65	\$ 92.39	\$ 92.39	\$ 92.39	\$ 92.39	\$ 321,397.09	\$ 53,955.76	\$ 1,217,561.62	\$ 6,033.07	\$ 1,598,947.54	
August-2022	3,547	583	14,444	58	\$ 93.03	\$ 93.03	\$ 93.03	\$ 93.03	\$ 329,949.50	\$ 54,273.70	\$ 1,343,716.02	\$ 5,367.83	\$ 1,733,307.05	
September-2022	2,735	499	10,166	109	\$ 86.28	\$ 86.28	\$ 86.28	\$ 86.28	\$ 235,932.66	\$ 43,062.35	\$ 877,096.60	\$ 9,413.15	\$ 1,165,504.76	
October-2022	2,767	489	8,437	129	\$ 88.47	\$ 88.47	\$ 88.47	\$ 88.47	\$ 244,823.03	\$ 43,288.37	\$ 746,456.78	\$ 11,368.40	\$ 1,045,936.58	
November-2022	2,725	506	8,368	148	\$ 105.10	\$ 105.10	\$ 105.10	\$ 105.10	\$ 286,344.95	\$ 53,212.13	\$ 879,487.31	\$ 15,596.84	\$ 1,234,641.23	
December-2022	2,979	500	10,833	148	\$ 130.55	\$ 130.55	\$ 130.55	\$ 130.55	\$ 388,960.67	\$ 65,288.06	\$ 1,414,287.32	\$ 19,256.13	\$ 1,887,792.18	
Totals	18,231	3,162	65,427	657					\$ 1,807,407.90	\$ 313,080.37	\$ 6,478,605.65	\$ 67,035.42	\$ 8,666,129.34	
Total Off Peak MWh	87,477													
UI SS Tranche 5	Total \$'s	\$/MWh	Bidder Identification					Bidder Identification						
Total Peak Bid	\$ 3,395,620.02	\$ 98.82	Scenario A - Bidder "B" If "Yes this bid is linked" is chosen from the Drop Down List in the box above, the Tranches in this workbook must be purchased as a July 1, 2022 through December 31, 2022 - 10% of the SS TOTAL load					Scenario A - Bidder "B" If "Yes this bid is linked" is chosen from the Drop Down List in the box above, the Tranches in this workbook must be purchased as a July 1, 2022 through December 31, 2022 - 10% of the SS TOTAL load						
Total Off Peak Bid	\$ 8,666,129.34	\$ 99.07												
Total bid	\$ 12,061,749.36	\$ 99.00												
Total MWh	121,837													

Delivery Term 1, Tranche 1

Energy On-Peak Price Per MWh (\$/MWh)

Month	Small C&I	Large C&I	Residential	Street Lights
January-2022	\$ 233.27	\$ 233.27	\$ 233.27	N/A
February-2022	\$ 229.55	\$ 229.55	\$ 229.55	N/A
March-2022	\$ 155.77	\$ 155.77	\$ 155.77	N/A
April-2022	\$ 106.26	\$ 106.26	\$ 106.26	N/A
May-2022	\$ 91.00	\$ 91.00	\$ 91.00	N/A
June-2022	\$ 87.84	\$ 87.84	\$ 87.84	N/A

Energy Off-Peak Price Per MWh (\$/MWh)

Month	Small C&I	Large C&I	Residential	Street Lights
January-2022	\$ 233.27	\$ 233.27	\$ 233.27	\$ 233.27
February-2022	\$ 229.55	\$ 229.55	\$ 229.55	\$ 229.55
March-2022	\$ 155.77	\$ 155.77	\$ 155.77	\$ 155.77
April-2022	\$ 106.26	\$ 106.26	\$ 106.26	\$ 106.26
May-2022	\$ 91.00	\$ 91.00	\$ 91.00	\$ 91.00
June-2022	\$ 87.84	\$ 87.84	\$ 87.84	\$ 87.84

Delivery Term 2, Tranche 5

Energy On-Peak Price Per MWh (\$/MWh)

Month	Small C&I	Large C&I	Residential	Street Lights
July-2022	\$ 92.39	\$ 92.39	\$ 92.39	N/A
August-2022	\$ 93.03	\$ 93.03	\$ 93.03	N/A
September-2022	\$ 86.28	\$ 86.28	\$ 86.28	N/A
October-2022	\$ 88.47	\$ 88.47	\$ 88.47	N/A
November-2022	\$ 105.10	\$ 105.10	\$ 105.10	N/A
December-2022	\$ 130.55	\$ 130.55	\$ 130.55	N/A

Energy Off-Peak Price Per MWh (\$/MWh)

Month	Small C&I	Large C&I	Residential	Street Lights
July-2022	\$ 92.39	\$ 92.39	\$ 92.39	\$ 92.39
August-2022	\$ 93.03	\$ 93.03	\$ 93.03	\$ 93.03
September-2022	\$ 86.28	\$ 86.28	\$ 86.28	\$ 86.28
October-2022	\$ 88.47	\$ 88.47	\$ 88.47	\$ 88.47
November-2022	\$ 105.10	\$ 105.10	\$ 105.10	\$ 105.10
December-2022	\$ 130.55	\$ 130.55	\$ 130.55	\$ 130.55